

CHIS The Care Home Insurance Service

CHIS is very honoured to again be the main sponsor of the ESB&H RCHA annual conference. As a Sussex company we're very proud of our roots and are delighted to be so closely involved with you all.

CHIS is a nationally regarded and respected brand in the field of insurance and risk related services to care providers.

Regularly we are asked what in a nutshell makes us special and while that's not easy to answer, we've detailed a few of the reasons below:

- our service standards are of the highest order – our intention is to complete everything on the same day we receive it;
- claims payment philosophy is that we are there to help you at the time the claim happens, we're not there for the underwriters sake, we're there to fight our clients corner;
- the covers our carriers provide, including the Eastbourne based insurer, Ansva, are the widest and best available from the insurance market;
- we are active supporters of both local and national charities and sporting clubs, including Lewes Priory Cricket Club, the Martlets Hospice and others.
- and the costs for our covers and services are rarely beaten.

As a genuine broker, having access to four exclusive insurance facilities and one mutual facility, supported by Ecclesiastical, we're able to harness the natural competition that exists within the insurance world to secure the best value for money for your needs.

We, including Jeb the dog, look forward to seeing all our friends and making some new ones too on 16 October 2007. (CHIS) 01273 645920

The Royal Bank of Scotland to Co-Sponsor RCHA Conference 2007

The Royal Bank of Scotland ("RBS") is a leading provider of finance to the care sector and is delighted to be sponsoring the East Sussex Brighton and Hove Registered Care Homes Association.

RBS has invested significantly in its service proposition to the Southeast healthcare industry, by creating a dedicated team of 10 specialist healthcare managers to provide banking services to the region's growing healthcare industry.

The new team, led by Jon Cobham, will work with care and nursing home owners and general practitioners across the region to provide local knowledge and expertise with global strength to generate ideas and solutions to assist customers to reach their true growth potential.

The healthcare team is ably supported by their colleagues at Lombard Asset Finance and RBS Invoice Finance, who they will work with to deliver bespoke financial solutions to customers.

Commenting on his new team, Jon Cobham, said:

"With the local healthcare market continuing to increase, it was important that we put in place a team of local relationship managers dedicated to providing the specialist advice and financial solutions for our customers operating in this sector. I am proud to be leading this very strong team as we support our current and new customers to achieve their business aspirations.

Mike Derrick, Director, East Sussex Brighton and Hove registered Care Homes Association added:

"We are very pleased to have RBS on board as the sponsor. It is very exciting RBS has formed a dedicated team for our region and we look forward to working closely with RBS to assist businesses with their development and growth."



Jon Cobham,
Head of Healthcare South East
The Royal Bank of Scotland
Phone: 07876 145291

Fireco RCHA Conference Sponsors

Fireco Ltd are the official fire consultants to members of the RCHA. Come and see us at the RCHA conference on the 16th October.

RCHA members can benefit from advice on all aspects of fire safety, including **FREE** access to Fireco's fire safety expertise by e-mail to Fireco's Senior Fire Safety Officers at fshelp@firecoltd.com. **PLUS** discounts on a range of fire safety solutions such as DORGARD, DEAFGARD and a range of Fire Risk Assessment and Training Services.

Fireco assists care home owners and managers to meet their responsibilities for fire risk assessment through the company's training and consultancy services including a full survey, carried out by Fireco's fully qualified fire safety consultants, supported by a full audit report with recommendations.

Fireco are also fire safety consultant's to the UK care sector's leading organisations including NCA, ECCA and RNHA advising their members on all aspects of Fire Safety.

For more details contact Fireco on **0870 850085**, marketing@firecoltd.com or www.firecoltd.com

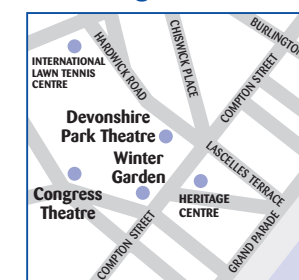


Exhibitors:

- CHIS (Care Home Insurance Services)
- Fireco
- Royal Bank of Scotland
- Christie & Co
- Eldercare Group
- AJ Purchasing Services
- Rotowash
- RadCliffesLeBrasseur
- Heathercroft Training services
- Social Care Information and Learning Services
- Baldwin Training Centre
- Southern County Care Group
- Opus Pharmacy Services
- Molar Ltd
- Care Connect
- Skills For Care
- Agecare Awards
- Care Choices
- And More...



How to get there.....



The East Sussex, Brighton and Hove
Registered Care Home Association
27th Annual Conference

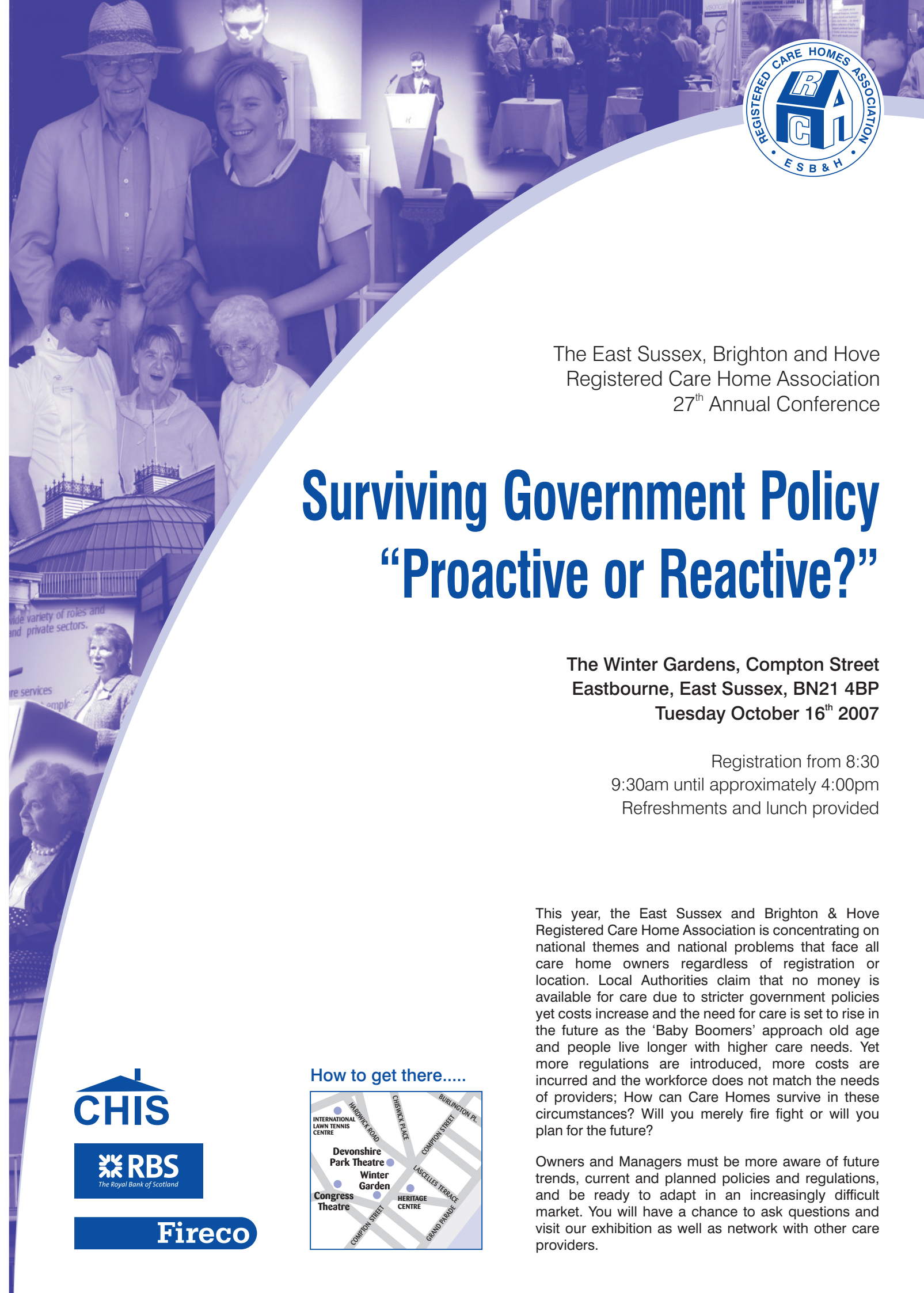
Surviving Government Policy "Proactive or Reactive?"

The Winter Gardens, Compton Street
Eastbourne, East Sussex, BN21 4BP
Tuesday October 16th 2007

Registration from 8:30
9:30am until approximately 4:00pm
Refreshments and lunch provided

This year, the East Sussex and Brighton & Hove Registered Care Home Association is concentrating on national themes and national problems that face all care home owners regardless of registration or location. Local Authorities claim that no money is available for care due to stricter government policies yet costs increase and the need for care is set to rise in the future as the 'Baby Boomers' approach old age and people live longer with higher care needs. Yet more regulations are introduced, more costs are incurred and the workforce does not match the needs of providers; How can Care Homes survive in these circumstances? Will you merely fire fight or will you plan for the future?

Owners and Managers must be more aware of future trends, current and planned policies and regulations, and be ready to adapt in an increasingly difficult market. You will have a chance to ask questions and visit our exhibition as well as network with other care providers.



Event Schedule....



8:30 – 9:30 Registration – Refreshments – Exhibition

Richard Uridge

Well-known BBC broadcaster and journalist of 26 years, Richard Uridge will chair the event. Best known as the presenter of BBC Radio 4's 'Open Country'

9:30 – 9:40 Opening Remarks and Welcome: **Mike Derrick Chairman of the RCHA and welcome by Nigel Waterson MP for Eastbourne**

9:40 – 9:50 **Care Home Insurance Services – Conference Sponsors**

9:50– 10:20 **John Burton** – “Inspection – what next?”
Independent Care Consultant

With more than forty years' experience of working in and managing social care, most of it in care homes, John Burton is an acknowledged expert on care practice and management. He has managed a variety of care homes and headed a voluntary organisation running homes. He has been an inspector and teacher, an advocate for residents and relatives, and a campaigner for improving standards in care homes.

But John also understands from his own hard won experience that achieving high standards of care is a lot more difficult than it sounds. As the author of two books, many chapters and countless articles, John is a well-known writer on care home practice and management. John's approach is constructive, collaborative and encouraging. Backed by years of successful experience, he believes that care homes are an essential service. He is an enthusiast for supporting and developing your service, not doing away with it.

10:20 – 10:40 **Daniel Blake** – “Policies and regulation guidelines”
Action on Elder Abuse

Daniel has worked for Action on Elder Abuse since May 2004. He has managed a Department of Health funded project looking at Adult Protection Data Monitoring for two years. The results of this project which look set to shape the field of Adult Protection for the forthcoming years were presented to government at the AEA National Conference in March 2006. Of the three recommendations made to government all were accepted in principle. Daniel is currently the Policy Development Manager at Action on Elder Abuse and will be concentrating on a number of emerging themes around older people and domestic violence in the near future.

10:40 – 11:00 **Royal Bank of Scotland - Conference Sponsors**

11:00 – 11:30 Refreshments

11:30 – 12:00 **Sheila Scott** – “What's the future for Care Homes”
National Care Association (NCA)

Sheila began working for the National Care Association in 1987 and became the Association's Chief Executive in 1990. NCA represents the interests of residential care home and nursing home proprietors. As Chief Executive, she represents the Association to Government, implements policy on improving standards in the social care sector and represents NCA at Conferences and to the press and media. Sheila sits on many national committees and advisory groups representing the independent care sector. She is also the author of a number of reports most recently an introductory guide for health and social care staff to the Mental Capacity Act for the Department for Constitutional Affairs. Sheila was awarded the OBE for services to Social Care in the Queens Honour List this year.

12:00 – 12:15 **Fireco - Conference Sponsors**

12:15 – 12:30 **Andrew Parsons** – “Understanding the Mental Capacity Act”
RadcliffesLeBrasseur

Andrew specialises in advising Care Home operators and private sector healthcare providers on all matters regarding the operation of healthcare units. His work includes advice on untoward incidents, problems with registration and regulation, complaints, claims, data protection and contractual matters. He is the author Radcliffes's well known monthly Care Home Briefings, which provide up to date commentary on the latest legal issues concerning care home operators.

12:30-1:00 **Seamus Breen** – “Innovation in care homes”
Care Services Improvement Partnership (CSIP)

Seamus has a background in managing local authority commissioning and community services. He has a history of promoting partnership and integration across the local authority, primary care and acute sectors, focusing on mental health, learning disability, older people's services, intermediate care and hospital discharge teams. He has been part of the national reimbursement team dealing with delayed discharges from hospital. He played a key role in the national consultation on Independence, Well-being and Choice and then acted as the social care advisor on the White Paper Team 'Our health, our care, our say: a new direction for community services'. Seamus has a lead role with Care Services Improvement Partnership in supporting the implementation of the white paper policy.

1:00 – 2:00 Lunch – Exhibition

2:00 – 2:40 **Carole Spiers** – “Managing the human aspect of organisational change”

A Vice President of the International Stress Management Association UK (ISMAUK) and member of the Professional Speakers Association, Carole's experience in Stress Management consultancy, training and counselling in commerce and industry have provided her with a wealth of knowledge, anecdotes and stories, with which to energise and entertain her audience.. Delegates can expect to absorb practical skills and ideas - empowering them to receive meaningful answers to their questions and bring about positive change.

2:40 – 3:10 **Heather Wing** – “Updates on Care worker registration”
General Social Care Council (GSCC)

Heather Wing is the Director of Regulation at the General Social Care Council (GSCC). She has worked in social services departments for the past. In 1991 she founded the National Association of Inspection and Registration Officers and she has, held the position of Head of Inspection and Registration at Surrey County Council and Director of Adult Services at the National Care Standards Commission. Prior to joining the GSCC she was Head of Business Continuity and Performance at the Commission for Social Care Inspection. Her services to the sector were recognised by being awarded an OBE in the Millennium honours' list.

3:10 – 3:40 **Linda Nazarko** – “Tissue viability, NICE guidance, CSCI clinical triggers an update on your responsibilities”

MSc, PgDip, BSc (Hons) RN, OBE, FRCN is a nurse consultant, older people. Linda is visiting senior lecturer at London South Bank University and the Nightingale Institute at Kings College. Linda lectures at conferences all over the UK and Europe. Her previous posts include director of nursing at a 300-bed care home, Director of Nursing for the Registered Nursing Home Association and nursing home manager. Linda has qualifications in gerontology, nurse prescribing, continence and stoma care, and management. Linda is a well known author who reviews and contributes to all of the major UK nursing journals. She is the author of several books including Nursing in Care Homes, and NVQ's in Nursing and Residential Homes. She is also a member of the editorial boards of Nursing Times and Nursing Residential Care.

CLOSE

* Please note, the organisers reserve the right to change the order/running time due to circumstances beyond their control.

The East Sussex, Brighton and Hove Registered Care Home Association 27th Annual Conference

Booking Form

The Winter Gardens Eastbourne, East Sussex
Tuesday October 16th 2007



**Registration from 8:30 – 9:30 am
conference concludes at
approximately 4:00pm**

East Sussex & Brighton & Hove RCHA Members £45.00 pp
Non Members £90.00 pp

Buffet Lunch and Refreshments included.

Please Print in **BLOCK CAPITALS**:

Title	First Name	Surname	Job Title	Tick if RCHA

Total Due: £

Please indicate any special dietary needs or access requirements
Please tick here if you would like any information about discount rates for hotels

Booked by:

Name: _____

Job Title: _____

Organisation: _____

Address: _____

_____ Post Code: _____

Telephone: _____

Email: _____

BOOKING CONDITIONS:

- Bookings must be paid in full before 1st October unless special arrangements have been agreed by the RCHA
- A telephone booking will be held for seven days and places will not be confirmed until full payment is made
- A booking is a contract and all cancellations must be in writing
- Refunds will be given less £20 admin charge for cancellations up to ten days before the conference date and no refund will be given unless written notice is given by the 6th of October 2007.
- Delegate substitutes will be accepted at no cost.

Please make cheques payable to: ESBH RCHA (Payment to be received by 1st October) and returned with booking from to:

RCHA Communications Officer
Flat 1, 53 West Hill Road,
St Leonards on Sea TN38 0NF
Email: Renee.jasper@btinternet.com
Tel: 01424 201140
A receipt and further conference details will be posted prior to the conference.

